

## **Ten Commandments for Investing**

The Prime Time for Seniors Newspaper -November, 2010





Fred Joseph
Colorado Securities Commissioner
Colorado Department of Regulatory Agencies (DORA)

In the Bible, it is written that Moses stayed 40 days and nights atop Mount Sinai where God gave him the 10 Commandments (Exodus 20:1-17). Written on stone tablets, the Jewish people were to live by these religious imperatives. The 10 Commandments are recognized as the moral foundation in Judaism and Christianity.

While I am in no way making comparisons to the original 10 Commandments, in his book "Winning The Loser's Game," Charles D. Ellis lists his version of the 10 "commandments" of investment decision-making.

- 1. **Don't speculate.** If you feel you must "play the market" to satisfy some emotional itch, recognize that you are gambling on your ability to beat the pros and limit the amounts you play with to those you would gamble with the pros at Las Vegas.
- 2. **Don't buy on tips.** No matter how sure you feel a tip must be, let it pass. The only good tips depend upon having really important inside information. And using inside information is illegal.
- 3. Don't do anything in investing primarily "for tax reasons." Tax shelters are poor investments.
- 4. **Don't think of your home as an investment.** Think of it as a place to live with your family, period.
- 5. **Never do commodities.** Consider the experience of a commodities broker who, over a decade, advised nearly 1,000 customers on commodities. How many made money? Not even one.
- 6. **Don't be confused about stockbrokers.** While some stockbrokers are wonderfully conscientious people who are devoted to doing a good, thoughtful job for customers they work for over many years, you can't assume that your stockbroker is working that way for you.
- 7. **Don't invest in new or "interesting" investments.** They are all too often designed to be *sold* to investors, not to be *owned* by investors. And don't believe what you hear from other investors.
- 8. **Don't invest in bonds (solely) because you've heard that bonds are conservative or for safety of either income or capital.** Be aware that bond prices fluctuate nearly as much as stock prices.
- 9. While respecting that money is a store of value and for the good it can do, don't ever let money dominate you. If you find yourself adding it up more than ten times a year, you are probably paying too much attention and are risking getting caught up in the crowd.
- 10. **Don't trust your emotions.** When you feel euphoric, you're probably in for a bruising. (Fred Joseph can be contacted at <u>fred.joseph@dora.state.co.us</u> or at 303-894-2320).