

## FINANCIAL HIGHLIGHTS

(In thousands except per share data)

### STATEMENT OF EARNINGS:

	Six Months Ended June 30,		Years Ended December 31,		
	2012	2011	2011	2010	2009
Premiums and other revenue	\$324,271	\$320,518	\$572,747	\$575,992	\$568,406
Policy contract interest	127,547	145,381	232,788	266,603	242,816
Other benefits and expenses	133,065	127,930	257,123	204,826	256,352
Earnings from operations	40,925	29,673	51,686	69,339	48,842
Realized investment gains (losses)	2,062	2,328	3,941	3,558	(3,358)
Net earnings	\$42,987	\$32,001	\$55,627	\$72,897	\$45,484
Diluted earnings per Class A share	\$12.16	\$9.04	\$15.73	\$20.61	\$12.87
Diluted weighted average Class A shares	3,435	3,438	3,437	3,437	3,433

### BALANCE SHEET:

	June 30, 2012	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009	Dec. 31, 2008
Cash and invested assets	\$8,920,805	\$8,683,895	\$7,777,503	\$6,634,886	\$5,840,577
Deferred policy acquisition costs	860,580	878,295	835,783	748,672	822,939
Total assets	9,955,461	9,727,999	8,773,948	7,518,735	6,786,480
Stockholders' equity	1,331,321	1,276,785	1,218,791	1,114,053	986,213
Book value per share	\$366.27	\$351.27	\$335.83	\$307.24	\$271.99
Market price of Class A common stock	\$141.92	\$136.16	\$166.72	\$173.62	169.17

### COLLECTED PREMIUMS:

	Six Months Ended June 30,		Years Ended December 31,		
	2012	2011	2011	2010	2009
International life operations	\$72,976	\$74,400	\$155,631	\$146,986	\$137,550
Domestic life operations	32,751	17,901	47,214	32,697	35,618
Total life operations	105,727	92,301	202,845	179,683	173,168
Annuity operations	410,491	683,518	1,390,990	1,431,011	837,577
Total collected premiums	\$516,218	\$775,819	\$1,593,835	\$1,610,694	\$1,010,745

INVESTED ASSETS:

	June 30, 2012	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009	Dec. 31, 2008
Debt securities	96.3%	96.3%	95.6%	95.2%	96.3%
Mortgage loans	1.5%	1.8%	1.8%	1.5%	1.6%
Policy loans	0.9%	0.9%	1.0%	1.2%	1.4%
Index options	0.7%	0.4%	1.0%	1.4%	0.2%
Equity securities	0.2%	0.2%	0.2%	0.2%	0.2%
Real estate	0.1%	0.2%	0.3%	0.3%	0.2%
Other	0.3%	0.2%	0.1%	0.2%	0.1%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

QUALITY of DEBT SECURITIES:

	June 30, 2012	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009	Dec. 31, 2008
AAA	1.8%	2.0%	33.4%	35.2%	41.5%
AA	32.9%	37.2%	7.5%	5.8%	3.7%
A	28.2%	25.2%	23.4%	23.5%	25.7%
BBB	35.3%	33.8%	33.7%	33.0%	27.8%
BB and below	1.8%	1.8%	2.0%	2.5%	1.3%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>